UJA-Federation of New York cares for Jews everywhere and New Yorkers of all backgrounds, responds to crises close to home and far away, and shapes our Jewish future.

Main Office
New York
130 East 59th Street
New York, NY 10022
212.980.1000

Overseas Office
Israel
48 King George Street
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Regional Offices
Brooklyn
195 Plymouth Street, Floor 6, Unit 5
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Long Island
6900 Jericho Turnpike
Suite 352
Syosset, NY 11791
516.762.5800

Westchester
701 Westchester Avenue
Suite 293E
White Plains, NY 10604
914.385.2100

Northern Westchester
27 Radio Circle Drive
Mt. Kisco, NY 10549
914.385.2100

ujafedny.org
WHEN HE COMES HOME FROM CAMP, HE IS SO HAPPY; HE IS SO THRILLED; HE IS SO EXCITED. EVEN WITH THE COMMUNICATION CHALLENGES, HE TRIES HIS BEST TO TELL US THAT HE ABSOLUTELY LOVES THIS CAMP."

AVITAL, MOM TO BEN. HE HAS CEREBRAL PALSY AND ATTENDS MARVIN’S CAMP, RUN BY THE JCC OF STATEN ISLAND, A UJA PARTNER.

THIS YEAR

WE CAME TOGETHER AS A COMMUNITY TO LIFT UP LIVES AND SOLVE PROBLEMS. WE INNOVATED. WE PLANNED. AND WE LOOKED TO THE FUTURE THAT IS OURS TO SHAPE. WE WERE A SOURCE OF CRUCIAL SUPPORT AND STRENGTH FOR...

+ PARENTS STRUGGLING TO PUT FOOD ON THE TABLE.
+ ISRAELIS COPING WITH VIOLENCE AND TERROR.
+ COLLEGE STUDENTS FACING ANTI-ISRAEL RHETORIC ON COLLEGE CAMPUSES.
+ HOLOCAUST SURVIVORS WHO ARE GROWING MORE FRAIL.
+ FRENCH JEWS DETERMINED TO LEAD THEIR COMMUNITIES FORWARD.
+ TEENS AND YOUNG FAMILIES SEARCHING FOR JEWISH CONNECTIONS.
+ JEWS FROM YEMEN TO UKRAINE STARTING A NEW LIFE IN ISRAEL.
+ JEWS OF EVERY BACKGROUND, ORIENTATION, AND ABILITY WHO WANT A PLACE TO BE HEARD — AND COME TOGETHER.
+ PEOPLE ACROSS OUR CITY AND WORLD FACING DEEP CHALLENGES THEY JUST CAN’T HANDLE ON THEIR OWN.

OUR COLLECTIVE ACTION MADE A DIFFERENCE IN ALL THESE LIVES — AND MILLIONS OF OTHERS.

“WHEN HE COMES HOME FROM CAMP, HE IS SO HAPPY; HE IS SO THRILLED; HE IS SO EXCITED. EVEN WITH THE COMMUNICATION CHALLENGES, HE TRIES HIS BEST TO TELL US THAT HE ABSOLUTELY LOVES THIS CAMP.”

AVITAL, MOM TO BEN. HE HAS CEREBRAL PALSY AND ATTENDS MARVIN’S CAMP, RUN BY THE JCC OF STATEN ISLAND, A UJA PARTNER.
This report looks back at our 99th year... and all that comes next. As you’re reading this, we’ve already begun celebrating our centennial, so these pages preview the investments that will carve a path for our second century.

While deeply aware of the meaning of this historic moment, we also know that centuries are built year by year, and that the true test of UJA-Federation, or any organization, is how it performs in any given year. For us, every year is about amplifying our impact for those counting on us, working diligently to maintain the trust of our stakeholders, and holding the needs of today in balance with those of tomorrow.

Our 99th year was one that struck many familiar chords, with horrific acts of terror in Israel and Europe once again demanding our community’s response. But despite these tragedies and continuing global uncertainty, there were reasons to feel profoundly optimistic.

Forging new ground, we opened an office in Brooklyn so we’re better positioned to work with this evolving and vibrant community. We launched Co.Lab, a groundbreaking approach to fostering social cohesion among the diverse groups that make up Israeli society. We invested intrepidly in new models of Jewish summer camps in New York, Israel, and the former Soviet Union. And in our role as a central convener, we brought our community together — LGBTQ, interfaith, Russian-speaking, and every denomination — as no one else can.

These are just some of the highlights of a year of big ideas — and major impact. More can be found on pages 4 – 10, and a look at the future of UJA can be found on pages 11 – 13.

WE THANK EVERY ONE OF OUR PARTNERS AND SUPPORTERS.

As always, we worked together with our network of nonprofits, government, grassroots grantees, synagogues, and day schools to answer unmet needs and reach people in all the ways they need and want to be reached. Our lay leaders, volunteers, and staff shared their hearts and expertise, lifting us to new heights. Nearly 51,000 donors stepped up with incredible generosity, giving a total of $207.6 million.

FROM ONE CENTURY...TO THE NEXT.

To celebrate our centennial we’re asking New Yorkers to share their Jewish New York stories, knowing how much our community and our work are enmeshed in the fabric of life. We share a few of these stories on pages 14 – 15 and hope you’ll tell your own online at Jewish.nyc.

We also invite you to make volunteering a part of your story by learning more about our newly launched Time for Good initiative that will bring New Yorkers together to change lives. Learn more on page 17 or visit TimeforGood.org.

Thank you for everything you’ve done — and continue to do — to bring us to this historic year. We can’t wait to be part of your story for many more years to come.

Alisa R. Doctoroff
President
Linda Mirels
Chair of the Board
Eric S. Goldstein
Chief Executive Officer

We thank every one of our partners and supporters.
A LOOK BACK

Every year, we invest in our network of nonprofits — human service agencies, Jewish community centers, Hillels, camps, and overseas agencies — together with synagogues, day schools, and hundreds of grantees. Working with these partners, we’re at the forefront of developing programs that address today’s needs and anticipate tomorrow’s.

These are some of the highlights of our continued work and projects launched or expanded in 2016.

RESPONDING TO FOOD INSECURITY IN NEW YORK

THE NEED In New York City more than 1.7 million people live in poverty. Close to 565,000 New Yorkers who live in Jewish households struggle to make ends meet. Far too many families put their children to bed hungry.

THE SOLUTION We’re addressing food insecurity for poor New Yorkers. This year, we supported improvements at food pantries, including offering healthier food choices, renovating pantries, and adding refrigeration.

ADVOCATING FOR LOW-INCOME NEW YORKERS

THE NEED New Yorkers of all backgrounds depend on nonprofits, including those in UJA’s network, for life enhancing assistance. But the facilities that house these services require serious upgrades — and nonprofits lack the necessary capital.

THE SOLUTION Over the last two years, UJA successfully collaborated with other organizations to advocate New York State for $100 million in capital funding that will allow nonprofits throughout the state to apply for funds to maintain and upgrade their infrastructure, so as to provide better services to vulnerable, low-income New Yorkers.

BUILDING A COMMON VISION IN ISRAEL

THE NEED One of the biggest threats to Israel’s democracy is the intense level of extremism, intolerance, and inequality pervading Israeli society today.

THE SOLUTION CoLab, a first-of-its-kind initiative developed by UJA with partners in Israel, brought together 18 change-makers representing the diversity of Israel — including Haredi, Arab, LGBTQ, Modern Orthodox, and Ethiopian — to develop a common vision that challenges this divisiveness. They learned about each other and introduced meaningful solutions to create social change.

"FOR ME, CO.LAB IS A RESCUE MISSION FOR A BETTER FUTURE. IT IS AN ALTERNATIVE REALITY TO OUR CHALLENGING EXISTENCE TOGETHER.”

ROI MEKLER (MIDDLE), CO.LAB FOUNDING DIRECTOR
FOOD ENTERPRISE IN ISRAEL

THE NEED In poor towns across Israel, the cost of groceries can be dramatically higher than in Israel’s major cities. Of course, it’s those disadvantaged areas that most need affordable prices.

THE SOLUTION Thanks to the creation of innovative new food co-ops, UJA made it possible for Israelis in low-income communities to pay close to 17 percent less for groceries. By purchasing food in bulk, the food co-ops keep costs down and pass on the savings directly to customers.

HONEYMOON ISRAEL

THE NEED New York couples — including those in interfaith relationships — are looking to meet other couples who are like them as they figure out what their Jewish families could look like.

THE SOLUTION This year, Honeymoon Israel brought couples on 10-day trips to Israel. Back in New York, we provided a “community concierge” and connected the couples with local resources, like help setting up book groups and hosting Shabbat experiences. More trips are planned and we’ll be supporting activities for couples who haven’t taken the Israel trip, but are still seeking connections.

PROMOTING RELIGIOUS PLURALISM IN ISRAEL

THE NEED Religious tensions run through many aspects of daily life in Israel, impacting everything from marriage and military service to education and even public transportation. These tensions affect not only Jewish Israelis, but also the relationship between many American Jews and Israel.

THE SOLUTION This year, UJA supported organizations that create alternatives to the monopoly of the Chief Rabbinate in the areas of conversion and kosher observance. We helped fund grassroots advocacy around issues of Jewish pluralism. And we were active in the Israel Religious Expression Platform, joining with other North American federations on an initiative that funded work in support of civil marriage in Israel.

COMBATING THE BDS MOVEMENT

THE NEED The Boycott, Divestment, and Sanctions (BDS) movement on college campuses tries to delegitimize Israel through rhetoric and actions that often cross the line into anti-Semitism. On some campuses, Jewish students feel harassed and even threatened for showing their support for Israel.

THE SOLUTION We increased funding to support innovative strategies that give student and faculty leaders powerful tools to stand up for Israel and combat the BDS movement. These include: Campus Israel Fellows, young IDF veterans who help students understand Israel’s complex issues; student leadership trips to Israel; and learning trips for professors who can influence the debate in the classroom and on campus.

NEW MODELS OF JEWISH DAY CAMPING

THE NEED Jewish families across the world look to specialized summer camps to develop their children’s particular passions and offer a deeper experience of Jewish values.

THE SOLUTION We helped launch five new camps in New York, three in Israel, and two in the former Soviet Union that include specialties in science, the environment, media, and the arts; more inclusive experiences for children with disabilities; and a strong focus on science and informal Jewish activities for Russian-speakers in New York and Israel.

“I SERVE AS AN EDUCATOR TO HELP STUDENTS BECOME MORE KNOWLEDGEABLE. PERSONAL CONNECTION IS A LONG-LASTING EFFECT. PEOPLE MAY NOT REMEMBER A PROGRAM. THEY WILL REMEMBER A PERSON WHO WAS THERE FOR THEM.”

NOA PARTUK, CAMPUS ISRAEL FELLOW
EXPANDING IN BROOKLYN

THE NEED Jewish communities in Brooklyn have seen rapid growth, especially in North Brooklyn and Brownstone Brooklyn, and need more resources to support Jewish life.

THE SOLUTION We opened a Brooklyn office to work with partners on the ground and are providing essential support for local programs. Imagine Jewish Brooklyn, a special two-day summit, took place in December 2016 and January 2017 to bring the community together to design and implement new programs and create a vision for the future.

FOSTERING RESILIENCE IN EUROPE’S JEWISH COMMUNITIES

THE NEED There has been an alarming rise in anti-Semitism in Jewish communities across Europe.

THE SOLUTION UJA granted $1 million to help Jewish communities stand strong. This funding supported resilience training so Europe’s Jewish communities can effectively respond to anti-Semitism and terror attacks. We also ensured that student leaders are well-prepared in their fight against anti-Semitism on campus. And we helped expand Moishe House — a hub for 20-somethings where young Jews build stronger connections to create a robust Jewish life in Europe.

NEW YORK RABBINIC FELLOWSHIP FOR VISIONARY LEADERS

THE NEED Thriving synagogues look to rabbinic leaders who offer an authentic vision combined with a strong peer network and management skills. But how can rabbis refresh their vision, connect with colleagues, and develop skills to navigate today’s challenges?

THE SOLUTION Thirteen mid-career rabbis just completed SYNERGY’s New York Rabbinic Fellowship for Visionary Leaders that offered an 18-month cycle of reflection and learning so they could revisit their visions and develop future goals.

CONNECTING JEWISH NEW YORK TO ISRAEL

THE NEED Many American Jews in past decades asked, “How can we stay connected to Israel?” Now a new generation is grappling with their relationship with the Jewish state and asking, “Why should we stay connected to Israel?”

THE SOLUTION We helped bring young Israelis who serve as special ambassadors, called shlichim, to New York Jewish communities. Shlichim work with Jewish community centers, synagogues, Hillels, schools, and other organizations to develop connections with Israel by promoting discussions about the country and collaborating on Israel-related projects.

NEW YORK RABBINIC FELLOWSHIP FOR VISIONARY LEADERS

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OUR IMPACT IN JUST ONE YEAR

WITH THANKS TO OUR PARTNERS

271,000
low-income New Yorkers received basic staples to keep hunger at bay.

36,000
young Jews from the former Soviet Union discovered what it means to be Jewish.

123,000
elderly Jews in the former Soviet Union received groceries and medicine.

12 HILLELS
in the New York area provided forums for dialogue and advocacy against anti-Israel and anti-Semitic activity.

6,090
local children with autism took part in educational and recreational programs.

7,150
young Jewish adults from the New York area had their first organized trip to Israel.

7,000
Jewish kids across the New York area received scholarships to attend Jewish summer camps.

16,000
Holocaust survivors in New York and Israel received emergency cash assistance, counseling, legal services, and other vital help.

20,000
New Yorkers got counseling for depression, grief, and anxiety from social workers in synagogues and community centers.

4.5 MILLION LIVES ARE TOUCHED EACH YEAR
COPING WITH FERTILITY ISSUES

Couples and individuals often struggle alone as they face challenges trying to conceive. Feelings of isolation are particularly acute within communal institutions that emphasize children and family life. Fertility Journeys, a new initiative, will offer social and emotional support, as well as access to concrete resources to help people cope with their fertility challenges.

PROMOTING TEEN MENTAL HEALTH

Teens facing mental health issues often don’t know where to turn for help and struggle in silence because of stigma. Together with the Jewish Board, a UJA partner, we’ll launch an interactive online project, Here.Now., that’s teen-driven and hosted by 70 Faces Media. The site will feature teen-generated blogs and videos focused on mental health and well-being, and offer both information and access to local resources.

METRO NEW YORK JEWISH SELF-ADVOCATE NETWORK

A guiding principle in the disabilities field is that people with disabilities have a voice in shaping their path: “Nothing about us, without us.” We’re creating the Metro New York Jewish Self-Advocate Network that will place self-advocacy groups at UJA-supported nonprofits with strong programs in the field of special needs. People with disabilities will serve on the self-advocacy groups and have an important voice in identifying future directions, improving programs, and enhancing inclusion efforts in their local communities.

IN PARIS, HELPING A COMMUNITY STAND STRONG

When terror struck Paris in November 2015, once again, UJA’s partners on the ground responded immediately. The Israel Trauma Coalition (ITC) worked with the Israeli Embassy to provide emergency counseling, and ITC-trained therapists visited Paris hospitals to comfort those most in need.

UJA’s overseas partner, the American Jewish Joint Distribution Committee, worked with the Psychotrauma and Resilience Unit of the Oeuvre de Secours aux Enfants, which was developed with our support and now serves all citizens of France.

MOVING FORWARD

To protect the Jewish community, we provided additional support to the Service de Protection de la Communauté Juive/Jewish Community Security. And for those who choose to make aliyah, our support of the Jewish Agency for Israel makes that possible.

In uncertain times, we will continue standing with the French Jewish community so they know they aren’t alone.

PLANS ARE ALREADY SHAPING UP TO TACKLE BIG ISSUES IN THE YEAR AHEAD. THESE ARE SOME OF THE MAJOR INITIATIVES ON THE HORIZON FOR 2017.

ADDRESSING ALZHEIMER’S DISEASE AND DEMENTIA

There are 5.4 million people currently living with Alzheimer’s in the United States. This number is expected to triple by 2050. In light of this daunting projection, we’re launching a new initiative that will tap into the resources and expertise of Alzheimer’s and dementia research centers at hospitals in UJA’s network to pilot programs in collaboration with UJA community-based nonprofits. Adults with Alzheimer’s and dementia will receive better care and their families and loved ones will be better equipped to support them.

LAUNCHING NEW JEWISH FAMILY LIFE CENTERS

As diverse Jewish families move to Harlem, Fort Greene, and Clinton Hill, they are eager to find Jewish connections. Two new Jewish Family Life Centers are launching, one as a pop-up in a Brooklyn school, the other in a loft space in Harlem. Programming will include cultural offerings, parenting groups, coffee houses, holiday and Shabbat experiences, and social justice work.

IN TIMES OF CRISIS

EASING THE TURMOIL OF TERRORISM IN ISRAEL

A wave of fear and violence spread across Israel during 2015 – 2016 as random stabbings, car rammings, and shootings claimed victims and traumatized Israelis. UJA partners took immediate steps to help Israelis cope during this time of crisis.

COUNTERING FEAR AND DISTRESS

UJA granted emergency funds to the Israel Trauma Coalition (ITC). Founded by UJA and now a leading international expert in the field of trauma relief, ITC-trained community leaders to respond to trauma, offered parents advice for helping children cope, and provided psychologists to support families who had lost loved ones.

Early in the crisis, the Yerushalmit Movement, a nonprofit supported by UJA to foster pluralism in Jerusalem, took action. They hosted events at community centers around Jerusalem that featured therapeutic activities, bringing adults and children out of their homes and offering a public place for healing.

ASSISTING RECOVERY

To offset the economic hardship of the terror attacks, UJA funded loan guarantees, which leveraged up to 5 million shekels in loans for small businesses in Jerusalem.

MORTY, A FORMER CONCERT PIANIST, PLAYS THE PIANO AND RECEIVES CARE THROUGH THE ALZHEIMER’S DAY SERVICES PROGRAM AT THE MID-ISLAND Y JEWISH COMMUNITY CENTER, A UJA PARTNER.
BUILD BOLD
FOR OUR SECOND CENTURY

HOW DO YOU LIFT PEOPLE OUT OF POVERTY?
HOW DO YOU CREATE LASTING JEWISH CONNECTIONS?
HOW DO YOU INSPIRE NEW LIFE IN AN ANCIENT CITY?

These are some of the questions of our times — and we’re answering audaciously by pursuing three high-impact initiatives, inviting our most generous donors to join us in being catalysts for change.

TWO COMMUNITY RESOURCE HUBS
We’re building one hub in central Queens and one in central Brooklyn, each offering a range of social services. In Queens, the focus will be on employment resources, and in Brooklyn, the focus will be on food. The new facilities will incorporate technology to deliver food more efficiently and take client preference into account.

THE END RESULT: People’s dignity will be maintained, and they’ll be put on the path to self-sufficiency.

AN ARTS CAMPUS IN THE CENTER OF JERUSALEM
UJA is working with Jerusalem Mayor Nir Barkat to build the Jerusalem Arts Campus, which will house four premier institutions in Israeli performance arts, attracting students and leading artists to central Jerusalem.

THE END RESULT: A cultural resurgence to ensure Jerusalem remains at the epicenter of a diverse Jewish homeland, and a place where all Jews, secular and religious, can feel at home.

NEWLY IMAGINED CAMPGROUNDS
Here in the New York area, we’re focusing on significantly upgrading campgrounds that are home to 16 day camps to ensure that children — whatever their needs — can experience the power of camp. In these revamped camps, with improved all-weather facilities, expanded and upgraded pool complexes, and top-notch programming, we’ll be able to serve 8,000 children each summer.

THE END RESULT: Jewish connections flourish, and we create the next generation of Jewish leaders.
REACHING OUT IN CRISIS

“On 9/11 our lives were transformed, never to be the same again. Clearly, we were suffering from the depressive effects of what happened. Then the call came in from UJA-Federation, asking if my people could use some help. My immediate response was not only could they use help — I could use help as well. Teams of specialists came from different agencies supported by UJA to help us work through this experience. For the first time in my life, I was on the receiving end of UJA-Federation as opposed to the giving side. It was a truly different experience.”

Larry A. Silverstein, builder of the new World Trade Center

WE INVITE YOU TO READ OTHER STORIES AND SHARE YOURS ONLINE AT JEWISH.NYC. BE PART OF THIS ONCE-IN-A-LIFETIME MOMENT.
A PLACE FOR COMMUNITY

IT ALL STARTS HERE
Everything reported here is made possible because of the generosity of our donors. UJA is proud to bring people together for giving, learning, volunteering, and experiencing our impact around the world.

ACCESS AND INSPIRATION
Charlie Rose, Michael Bloomberg, Sarah Silverman, Isaac Mizrahi. These are just some of the leading figures in the arts, entertainment, and across major industries from finance to fashion who made our events the places to be.

This year, more than ever, our focus was on kehilla — bringing together the communities within our community. For the first time, we collaborated with 36 Manhattan synagogues, inviting David Brooks, New York Times columnist and author, to talk to a broad audience about character, morality, and the bonds that unite us.

On Long Island and in Westchester, we volunteered and celebrated together. Our giving societies offered our most generous donors entry to high-level briefings with prominent thinkers and policymakers. And we visited communities close to home and around the world — from Selma and Montgomery to Berlin and Budapest.

UJAPride represented New York at the biggest ever LGBTQ trip to Israel. Teens learned the ins and outs of philanthropy through our Teen Philanthropic Leadership Council. Women change-makers shared their stories at our second annual i3 conference. Wall Streeters gathered to set the standard of giving. Tech leaders opened our eyes to developments ahead, and — by the very act of coming together and giving back — what we can make possible today.

MULTIPLYING OUR IMPACT
We are especially thankful to Jane and Dan Och, Alissa and Dan Doctoroff, and Erica and Jeff Keswin for creating challenge funds that inspired others to give more generously.

BY THE NUMBERS:
> 37,736 people attended 419 events
> 3,748 people volunteered at 117 projects
> Total raised by all campaigns: $207.6 million
> $153.4 million was raised for our 2016 Annual Campaign
> $39.2 million was raised in planned giving & endowments
> $15 million was raised in capital gifts & special initiatives

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TIME FOR GOOD
UJA Federation
One million hours of service ... the clock starts now. On Martin Luther King Day weekend 2017, we kicked off our new volunteer initiative to make UJA the place for Jewish volunteering. Our newly launched digital platform makes it easy to access projects that reflect specific interests, location, and time constraints. This is volunteering that’s bigger, bolder, and for greater impact.

Find out more at TimeforGood.org
Total Revenues and Gains
(excluding net investment losses)

- Annual/Special Giving: 81%
- Planned Giving & Endowments: 10%
- Other: 9%

Total Grants and Expenses
Grants and Other Program Services: 79%
- Fundraising: 13%
- Management and General: 8%

Net Assets by Donor Restriction
(dollars in thousands)
- Unrestricted/Board Designated: $391,497
- Temporarily Restricted: 338,604
- Permanently Restricted: 250,980
- Unrestricted/Undesignated: 100,295

Net Assets by Type of Use
(dollars in thousands)
- Endowment
  - (Permanently Restricted, Temporarily Restricted, and Board Designated): $875,228
- Other Net Assets: 163,052
- Non-Endowment Assets Subject to Purpose Restrictions: 41,096

Caring for People in Need
- Ensuring a safety net for the vulnerable
- Supporting and strengthening inclusive communities
- Encouraging self-sufficiency
- Promoting volunteerism
- Assisting older adults and children at risk

Deepening Jewish Engagement
- Improving Jewish education
- Cultivating and sustaining Jewish identity
- Building intensive Jewish and Israeli experiences
- Investing in immersive, informal, grassroots, and experimental programs that foster new Jewish energy
- Supporting neighborhoods with burgeoning Jewish populations

Strengthening Jewish Communities
- Promoting unity in diverse Jewish communities
- Strengthening Jewish bonds
- Combating BDS and anti-Semitism
- Supporting aliyah
- Successfully integrating olim and emigrés

2016 Financial Resource Development Results
(dollars in millions)

- Pledges to the Annual Campaign and Other Annual Giving Pledges: $153.4
- Planned Giving & Endowments (gross receipts, including supporting organizations): $39.2
- Capital and Special Campaigns (pledges, including gifts received on behalf of beneficiary agencies): $15.0
- Fundraising Expenses as a Percent of Revenue (including amounts raised on behalf of others): 15.1%

* Total revenue and gains of $188.2 million exclude net investment losses of $39.9 million
### Condensed Statement of Activities

**Years Ended June 30, 2016 and 2015**

(dollars in thousands)

<table>
<thead>
<tr>
<th>Revenue and Gains (Losses)</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net contributions (annual/special giving)</td>
<td>$150,584</td>
<td>$156,894</td>
</tr>
<tr>
<td>Endowment contributions, legacies, and bequests</td>
<td>22,446</td>
<td>22,556</td>
</tr>
<tr>
<td>Split-interest agreements</td>
<td>(1,841)</td>
<td>(2,175)</td>
</tr>
<tr>
<td>Donated services</td>
<td>150</td>
<td>150</td>
</tr>
<tr>
<td><strong>Amounts raised on behalf of others</strong></td>
<td><strong>20,732</strong></td>
<td><strong>18,021</strong></td>
</tr>
<tr>
<td><strong>Net campaign revenues, including amounts raised on behalf of others</strong></td>
<td>192,071</td>
<td>195,446</td>
</tr>
<tr>
<td><strong>Less: amounts raised on behalf of others</strong></td>
<td>(20,732)</td>
<td>(18,021)</td>
</tr>
<tr>
<td><strong>Net campaign revenues, excluding amounts raised on behalf of others</strong></td>
<td>171,339</td>
<td>177,425</td>
</tr>
<tr>
<td><strong>Net investment income (loss)</strong></td>
<td>2,122</td>
<td>(5,326)</td>
</tr>
<tr>
<td><strong>Net (depreciation) appreciation in fair value of investments</strong></td>
<td>(42,033)</td>
<td>22,616</td>
</tr>
<tr>
<td><strong>Rental, service, and other income</strong></td>
<td>16,621</td>
<td>16,515</td>
</tr>
<tr>
<td><strong>Total revenues and gains</strong></td>
<td>148,249</td>
<td>211,230</td>
</tr>
</tbody>
</table>

**Grants and Expenses**

<table>
<thead>
<tr>
<th>Grants and expenses</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>157,444</td>
<td>162,175</td>
</tr>
<tr>
<td>Other program services</td>
<td>23,058</td>
<td>26,031</td>
</tr>
<tr>
<td><strong>Total grants and other program services</strong></td>
<td><strong>180,502</strong></td>
<td><strong>188,206</strong></td>
</tr>
</tbody>
</table>

**Fundraising**

| Management and general | 28,991 | 28,332 |
| **Total expenses** | **259,439** | **236,384** |

**Decrease in net assets before postretirement plan adjustments**

| **(81,190)** | **(25,154)** |

**Postretirement benefit changes not included in net periodic benefit cost**

| Decrease in net assets | **$ (61,211)** | **$ (25,769)** |

---

### Condensed Balance Sheet

**Years Ended June 30, 2016 and 2015**

(dollars in thousands)

#### At June 30

<table>
<thead>
<tr>
<th>Assets</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$14,876</td>
<td>$16,345</td>
</tr>
<tr>
<td>Contributions receivable, net</td>
<td>72,066</td>
<td>68,735</td>
</tr>
<tr>
<td>Other assets and receivables</td>
<td>51,808</td>
<td>53,658</td>
</tr>
<tr>
<td>Amounts held on behalf of other agencies</td>
<td>64,348</td>
<td>66,615</td>
</tr>
<tr>
<td>Investments</td>
<td>979,427</td>
<td>1,060,958</td>
</tr>
<tr>
<td>Assets held under charitable trust agreements</td>
<td>37,272</td>
<td>41,821</td>
</tr>
<tr>
<td>Fixed assets, net</td>
<td>61,321</td>
<td>62,855</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>1,280,118</strong></td>
<td><strong>1,370,987</strong></td>
</tr>
</tbody>
</table>

#### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Liabilities:</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable, accrued expenses, and other liabilities</td>
<td>$15,234</td>
<td>$19,153</td>
</tr>
<tr>
<td>Grants payable</td>
<td>15,053</td>
<td>13,071</td>
</tr>
<tr>
<td>Amounts held on behalf of other agencies</td>
<td>64,348</td>
<td>66,615</td>
</tr>
<tr>
<td>Liabilities under charitable trust and annuity agreements</td>
<td>48,238</td>
<td>51,488</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>52,436</td>
<td>55,084</td>
</tr>
<tr>
<td>Accrued postretirement benefits</td>
<td>4,933</td>
<td>4,989</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>200,742</strong></td>
<td><strong>210,400</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net assets:</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted (including board designated of 391,497 in 2016 and 437,532 in 2015)</td>
<td>491,792</td>
<td>540,630</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>336,604</td>
<td>370,719</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>250,980</td>
<td>249,238</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>1,079,376</strong></td>
<td><strong>1,160,587</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$1,280,118</strong></td>
<td><strong>$1,370,987</strong></td>
</tr>
</tbody>
</table>